

SE Performance

Performance Management [BSC]

Commit People On Company Objectives and Continuously Improve Strategies Performance

Overview

You want to manage your business performance practically and effectively. SE Performance is the solution. Based on three managerial levels – strategic, tactical, and operational - SE Performance provides a simple way to gain control over performance indicators from individual business units to the overall corporate management strategy. SE Performance manages the entire performance managerial cycle, based on several key points:

- Strategic planning
- Initiative implementation
- Measurement
- Controlling achieved progress
- Detection
- Defect correction
- Critical analysis of results for plan revision

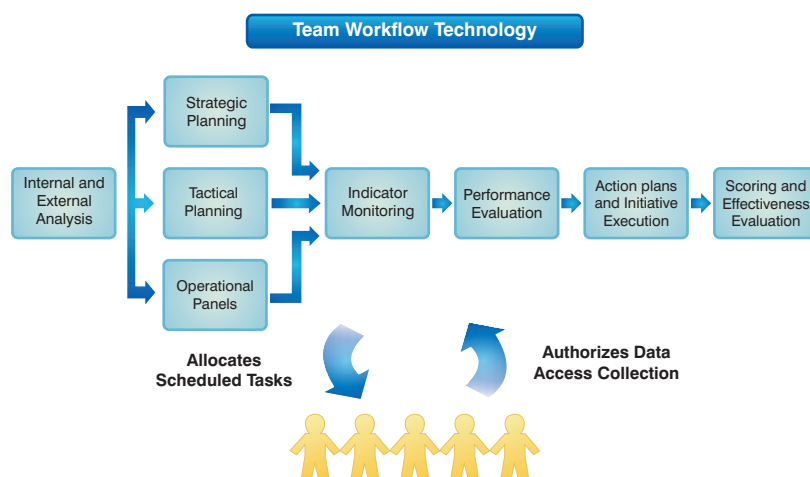
SE Performance uses Team Workflow to promote teamwork and keep projects moving. First, e-mails are automatically sent to those responsible for carrying out individual tasks.

Next, specific data is requested to make sure the tasks are carried out. If this information is not received, strategy managers are notified, assuring simple and effective control of objectives, priorities, due dates and results.

Comparing objectives to actual results is easy with SE Performance. It generates a variety of performance analysis views and reports, as well as managerial charts. With just one central database, all data and documents are available to team managers for evaluation. And, it goes further, by helping to identify the problems that may be keeping your company from hitting performance targets.

The concepts and features provided by the system assures complete compliance to such international regulations and standards as Balanced Scorecard [BSC], ISO 9000, ISO 14000, OHSAS 18000, ISO/TS 16949, FDA, ISO 22000 [HACCP] , SOX, ISO 20000 [ITIL], COBIT, and others.

Team Workflow



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Features



Planning

- Catalogs applicable corporative indicators throughout multiple organization departments.
- Standardizes descriptive characteristics such as denomination, unit of measurement, measurement frequency, configuration mode, etc. The control panel is user-defined with charts and tables based on the needs of each user.
- Strategy mapping displays relationships between objectives and perspective grouping.

Execution

- Links multiple initiatives to any strategy item.
- Breaks down initiatives into unlimited activity levels with project milestones and task sequencing.
- Controls due dates and compares estimated costs to actual costs.
- Displays results on Gantt charts.

Measurement

- Automatically alerts the individuals responsible for specific indicators to manually input period result entries.
- Retrieves data from other system sources, such as databases, spreadsheets, and text files.
- Provides automatic tools for importing data.

Monitoring

- Displays managerial charts showing estimated elements compared to actual performance based on perspective, strategy, objective, and indicator
- Creates Stoplight Charts for a visual display of attained results
- Sends trend indicators alert if any future performance problems arise based on current performance indicators
- Provides Ishikawa cause-effect analysis tool for action plans to solve actual and potential problems

Collaboration

- Provides a message-exchange system for involved parties to discuss subjects related to objectives and indicators.
- Registers all message history including questions, participant comments, and decision-making.
- Attaches documents to any strategic item, including texts, spreadsheets, and web pages.

Analysis

- Applies the Business Intelligence tool to facilitate interactive decision-making. This includes OLAP multidimensional data analysis, statistical and forecasting functions, and support.
- Generates statistical results on spreadsheets, charts, graphs, and user-defined report forms.
- Results are seamlessly exported to MS-Excel.